

Message Text

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PAGE 01 STATE 068281
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 USIA-15 /036 R

DRAFTED BY COM/OIM/LKUUS/SZ/LFM
APPROVED BY EB/OCA/CB:REDAY
-----290620Z 018924 /22
R 281917Z MAR 77
FM SECSTATE WASHDC
TO AMEMBASSY BERN

UNCLAS STATE 068281

E.O. 11652: N/A

TAGS: BEXP, SZ

SUBJECT: WCAG FIRST QUARTER REVIEW

REF: BERN 0145

1. WASHINGTON COMMERCIAL ACTION GROUP MET MARCH 11 WITH USDOC, STATE AND USIA REPRESENTED. TOPICS DISCUSSED INCLUDED FY-77 FIRST QUARTER REVIEW, FY-77/78 PROMOTIONAL ACTIVITIES, UPCOMING PERSONEL CHANGES, AND ECONOMIC/COMMERCIAL OUTLOOK.

2. POST IS COMMENDED FOR THE SUCCESSFUL IMPLEMENTATION OF THE CCP. WCAG PLEASED THAT TRADE OPPORTUNITIES SUBMITTED EXCEED TARGETS SET FOR THE FIRST QUARTER.

3. IN DISCUSSING TRADE CONTACT DATA AVAILABLE THROUGH FTI TO U.S. EXPORTERS AND GOVERNMENT OFFICIALS, IT WAS POINTED OUT THAT MOST FTI DATA ON SWITZERLAND IS GENERATED BY WTD INFORMATION. IN ORDER TO INCREASE VOLUME OF DATA IN FTI POST IS ENCOURAGED TO USE ADDITIONAL SOURCES AND TO ELICIT INFORMATION FROM
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STANDARD TRADE CONTACTS.

4. POST'S EFFORTS TO REPORT WHICH SWISS CONSULTING, ENGINEERING, AND CONSTRUCTION FIRMS HAVE WON CONTRACTS IN THIRD COUNTRIES ALSO WERE ENCOURAGED AS U.S. EQUIPMENT IS EMINENTLY SUITABLE FOR AND SALEABLE TO THESE FIRMS IN FILLING THEIR CONTRACTS.

CHRISTOPHER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Enclosure: n/a
Executive Order: N/A
Errors: N/A
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Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 BERN 145
Retention: 0
Review Action: RELEASED, APPROVED
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Review Event:
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Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2974502
Secure: OPEN
Status: NATIVE
Subject: WCAG FIRST QUARTER REVIEW
TAGS: BEXP, SZ
To: BERN
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/7961a1b0-c288-dd11-92da-001cc4696bcc
Review Markings:
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